**QUOTE**

This Quote forms part of the agreement between the cloud data storage provider (“**Storage Provider**”) and the data storage client (“**Client**”) set forth below. The full terms governing the relationship between the parties are set forth in this Quote, a separate Data Storage Agreement, and the relevant Scope of Work. Capitalized terms used herein but not defined may be defined in the applicable Data Storage Agreement and/or Scope of Work.

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| Fees for Monthly Data Storage Services: | \_\_\_\_\_ per TiB of Data stored, per month (prorated for any partial TiB and for any partial month) during the Storage Term.  |
| When Monthly Fees Are Due: | [Fees are due in advance on the first business day of each calendar quarter] [***or***] [Fees for each quarter of storage will be billed after such quarter by invoice sent to Client. Client shall pay each invoice within \_\_ days of receipt. ] |
| Costs to Transfer Data to Storage Provider: | [Client shall pay \_\_\_\_\_\_\_\_ for the initial transfer of the Data to Storage Provider.][***or***][Storage Provider shall pay for all costs of the initial transfer of the Data to Storage Provider.]Client will be responsible for the Data while in transit and for obtaining any and all insurance that Client may deem appropriate with respect to any potential loss of Data during the initial transfer of the Data to Storage Provider. |
| Data Retrieval: | During the Storage Term, Client may retrieve the Data without any additional Fees so long as the monthly volume of Data retrievals is an amount of data lesser than the total amount of Data that Client is actively storing with Storage Provider (the “Retrieval Threshold”). Retrieval of Data in amounts greater than the Retrieval Threshold may be accommodated for additional Fees, as reasonably determined by Storage Provider.  |

IN WITNESS WHEREOF, the parties hereto have duly executed this Quote as of the date below.

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| **STORAGE PROVIDER**:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*(insert full name of legal entity on line above)* Sign:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Print:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Title:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Address for Notices:Date of Quote:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | **CLIENT**:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*(insert full name of legal entity on line above)*Sign:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Print:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Title:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Address for Notices and Invoices: |